

# Assembling the Right Team

Save yourself from landmines and liabilities with the right key players in your real estate transaction.



**Environmental Engineer**  
Your environmental engineer helps you evaluate properties for potential environmental issues.



**Contractor**  
Your contractor oversees the construction process and helps you understand construction costs.



**Real Estate Lawyer**  
A commercial real estate lawyer will draft language in the lease or purchase agreement that protects you and helps get the deal closed.



**Banker or Mortgage Broker**  
A banker can help with financing, purchases and tenant improvement build-out. A mortgage broker underwrites your financing and accesses multiple lenders.



**Commercial Real Estate Broker**  
A commercial broker should understand your goals and scour the marketplace for optimum properties. Your broker will help you with property tours, letters of intent, negotiations, and proposals.



**Architect**  
Your architect will assess your needs and work with you on the interior and exterior design of your space.



**CPA/Financial Advisor**  
Your CPA or financial advisor will help you sort out your finances to determine what you can afford, as well as work with your banker or mortgage broker to provide necessary information.



## Assembling the Right Team Who to call when buying or leasing commercial property